

### If We Had It To Do Over Again...

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# ...and again, and again and again.....

· Lessons learned!

Lessons to grow from

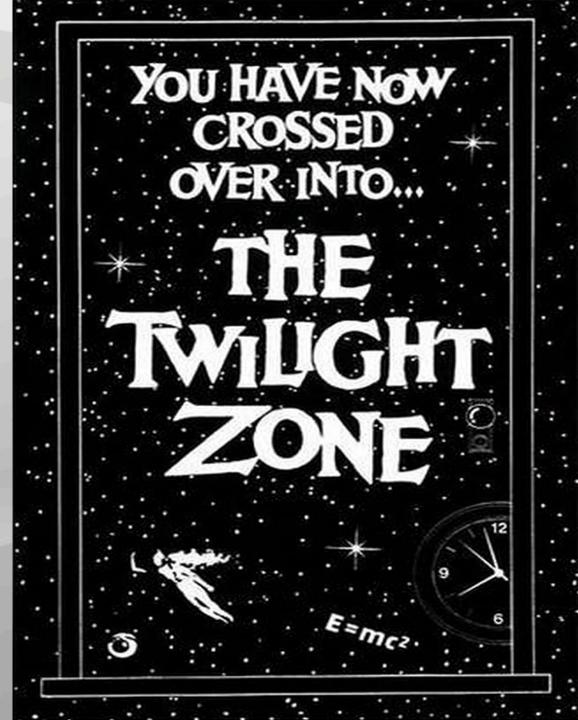
and lessons to embrace





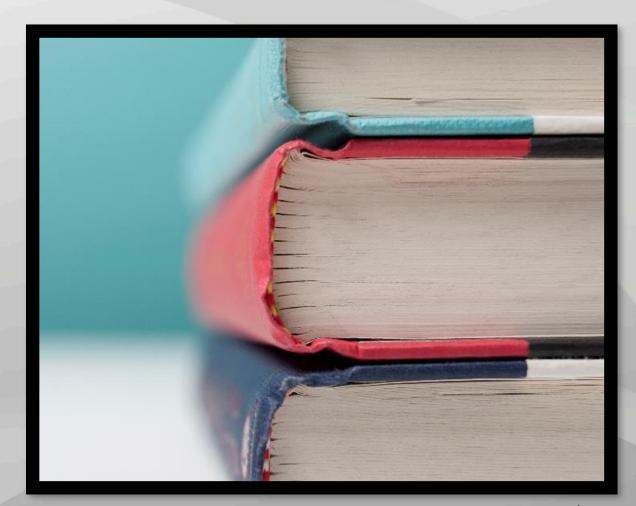
#### It does kind of feel like this!

- •What did we learn?
- •What would we do differently?
- •What are we still learning?



## Lessons Learned..... EVERYDAY was different!

- Pivot
- Flexible
- Nimble
- Proactive
- Change







### **Pivoting Quickly**

- Access
  - Building
  - Computer
- District employee/Foundation employee
- Staffing
- Marketing/PI events
- Donor Relations





### **Policies and Procedures**

What can/could you do?





# Change can be Proactive not Reactive





### **Board & Volunteer Lessons**

Continuing to work under different environment....

- Board Meetings
- Working from Home
- Boundaries
- Delegating Tasks
- Cross Training



# Communication Lessons

Can you hear me now?

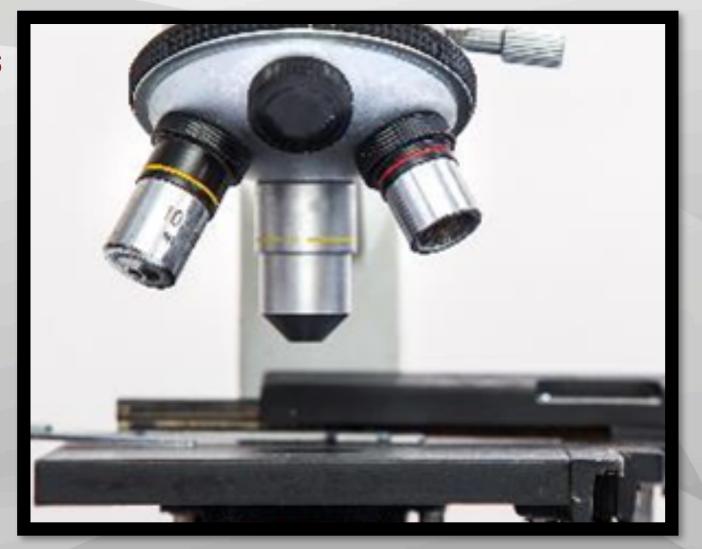
- Internal
- External





### **Event/Fundraising Lessons**

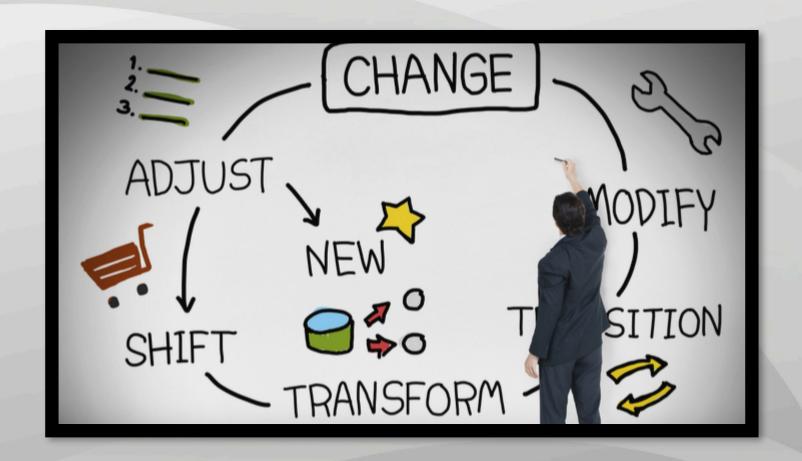
- Events and Fundraising became different overnight!
  - Cancel vs. Postponing
  - Staying Focused
  - Pivoting / Re-Inventing
  - Proactive
  - Change





### Financial Lessons

- Cash Reserve
- Endowment
- Cash Flow





- ✓ Events/Programs changed
- ✓ Fundraising changed
- √ Board meetings changed
- ✓ Communications changed
- ✓ Mindset changed
- ✓ Workload changed
- ✓ Work Environment changed
- ✓ Donor Intent changed
- √ Strategic Planning changed









### **THANK YOU**

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