Partnering with a Purpose:

Building a Relationship Between the Education Foundation and Local PTA/PTO

TEFN Connect Webinar and Interactive Learning Series April 29, 2021



Suzi Pagel, CFRE
Midway ISD Education Foundation



Helpful to achieving the objective

Harmful to achieving the objective

Strengths

Weaknesses

Opportunities

Threats

Analyzing the Partnership SWOT



Strengths



- Strong organizations with statewide support
- Common beneficiary
- Dedicated volunteers



Weaknesses



- Perceived competition
- Declining numbers of Texas PTA members (523,000 in 2020 to 300,000 in 2021)
- Annual turnover in PTA/PTO



Opportunities



- Midway EF director has role as development officer for ISD
- Annual social event for PTA/PTO hosted by MEF
- PTA encouraged to donate to MEF if funds remain at EOY
- PTA position on EF board
- Positive distinction between the organizations

Opportunities



- Invite to EF Grant Awards
 Party
- Cross-promotion of events



Opportunities Opportunities



Spirit of Midway

Official Underwriter Allrec Awards, Inc.

Donors

Rudy's Country Store & BBQ Shipley Donuts Hornet Signs

Special Thanks
Alison Smith, MHS Principal
Carolyn Wynn, MHS Principal Secretary

Midway ISD Education Foundation Suzi Pagel, Executive Director Lisa Lewis, President

> MHSPTA Stephanie Grosz, President

MHS PTA Spirit of Midway Committee
Heather White, MHS PTA Chair
Lisa Lewis. Education Foundation Chair



Co-Sponsor an event!



Threats



- •PTA encourages their local units to award "mini-grants" with year-end funds
- Competition between organizations for funding
- Students as fundraisers
- Community donor fatigue





Thank you for attending!

Suzi Pagel, CFRE
Midways ISD Education Foundation
suzi.pagel@midwayisd.org



Please take 2 minutes to complete our survey!

Texas Education Foundation Network | www.tefn.org Foundation Innovation LLC | www.foundationinnovation.com

TEFN has partnered with Foundation Innovation, LLC for the launch of TEFN Connect. This comprehensive resource center is a service tailored just for education foundations and has been developed for you at no cost and an added benefit to TEFN members. For more information, please visit tefn.org or foundationinnovation.com.

